

Streamlined Operations and Unified Visibility of Business, made possible with **SAP Business One**[®]

India's leading LED light manufacturer Glowmac Lighting Pvt. Ltd., along with SAP and its partner Total Application Software Co. Pvt. Ltd. (TASC), are able to handle constantly changing LED light business efficiently, with ease and agility along with real-time business insights.

Before: Challenges and Opportunities

- Managing thousands of parts, Finished products and Bill of Materials was extremely time consuming and unreliable.
- Post shipment analysis of cost was not possible.
- Sales follow-up was all manual with no clear records of quotes and potential clients.
- Multiple systems required to manage business.

Why SAP and Total Application Software Co. Pvt. Ltd. (TASC)

- ERP is constantly evolving and with constantly changing Tax laws, a committed ERP provider is required, where SAP fits in well.
- SAP's Partner, TASC was chosen based on their experience and good knowledge of the product.

After: Value-Driven Results

- Streamlined operations bring efficiency and accuracy.
- Ability to manage Product innovation and Business changes quickly with accuracy.
- Real-time Business analysis helping in quick decision making.
- Customized templates help save time.



“With SAP Business one along with a dedicated partner like TASC we are able to meet customers demands more efficiently and in a timely manner. **All our business processes are streamlined in a single solution, and we are able to get valuable business insights that help us in quick decision making.**”

Vibhor Jain (Director), Glowmac Lighting Pvt. Ltd.

15%

Inventory reduction

25%

Faster order execution

Featured Partner



Customer Name	Industry	Products and Services	Employees	Revenue	Featured Solutions
Glowmac Lighting Pvt. Ltd. Gurugram, Haryana, India www.glowmac.com	Manufacturer	LED Lights & Light Fixtures	100+	100+ Crores	SAP Business One

